



▶ MHA+ Overview



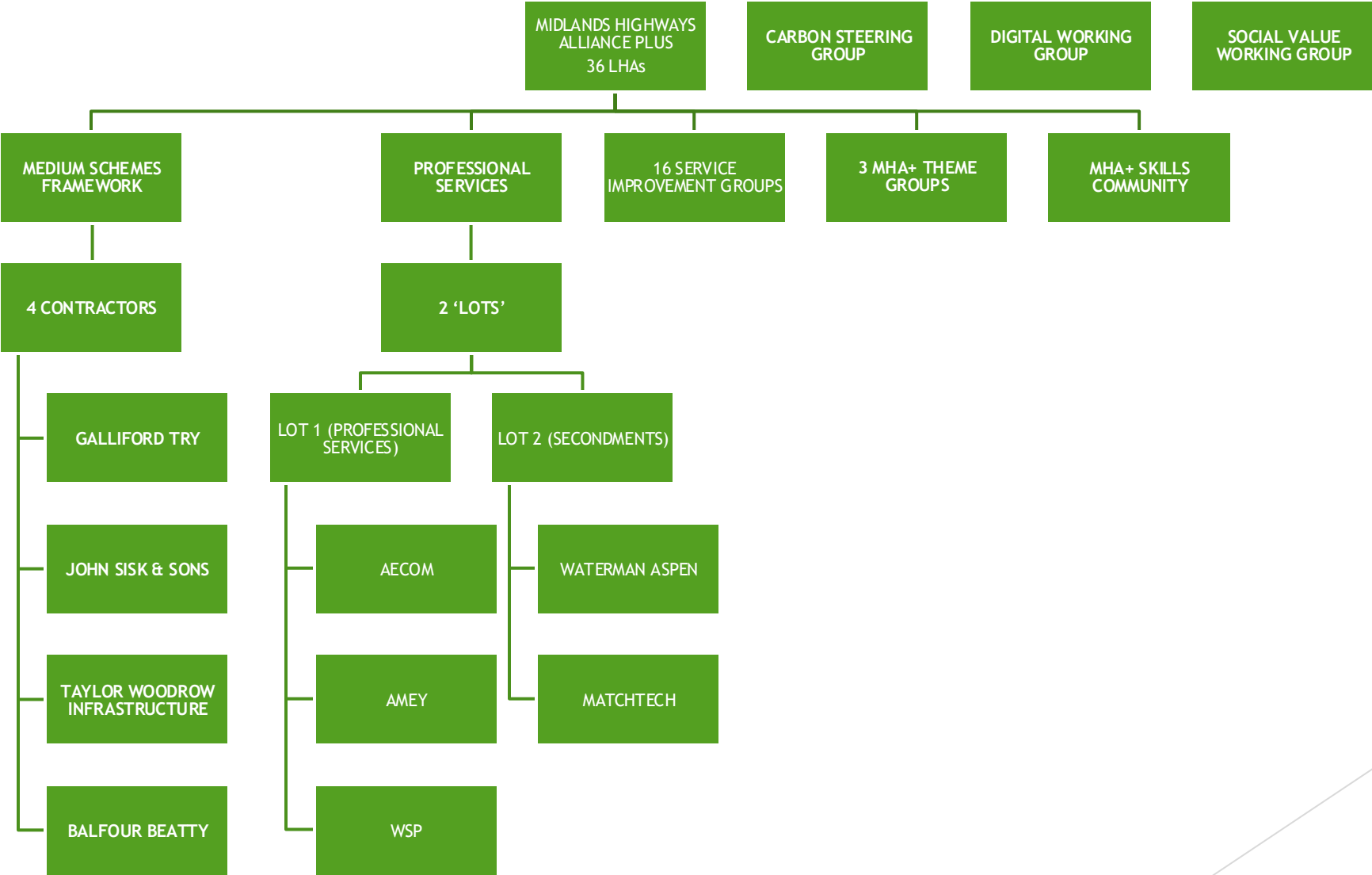
Agenda

- ▶ Introductions
- ▶ An Overview of MHA+
- ▶ Procurement Rules & Governance
- ▶ Professional Services Partnerships 4 (PSP4)
- ▶ Performance Management
- ▶ Questions

Introduction to

- ▶ **MHA+**

Alliance Structure



Alliance Governance



Aims & Objectives



Aim - to work collaboratively to support members in providing effective, efficient, innovative and sustainable customer-focused highway services



3 key objectives:

Develop and share best practice in delivering highway services

Provide effective routes to market reflecting quality, innovation and value for money

Influence the national agenda by direct participation and lobbying



▶ Governance

Procurement Process for Frameworks

- ▶ Professional Services Find a Tender [Here](#)
- ▶ Both frameworks procured under PRC2015 Regulations

Professional ▶ Services

Framework Key Facts

Professional Services Partnership 4



Worth about £960 million across 8 years



5 Suppliers split across 2 Lots

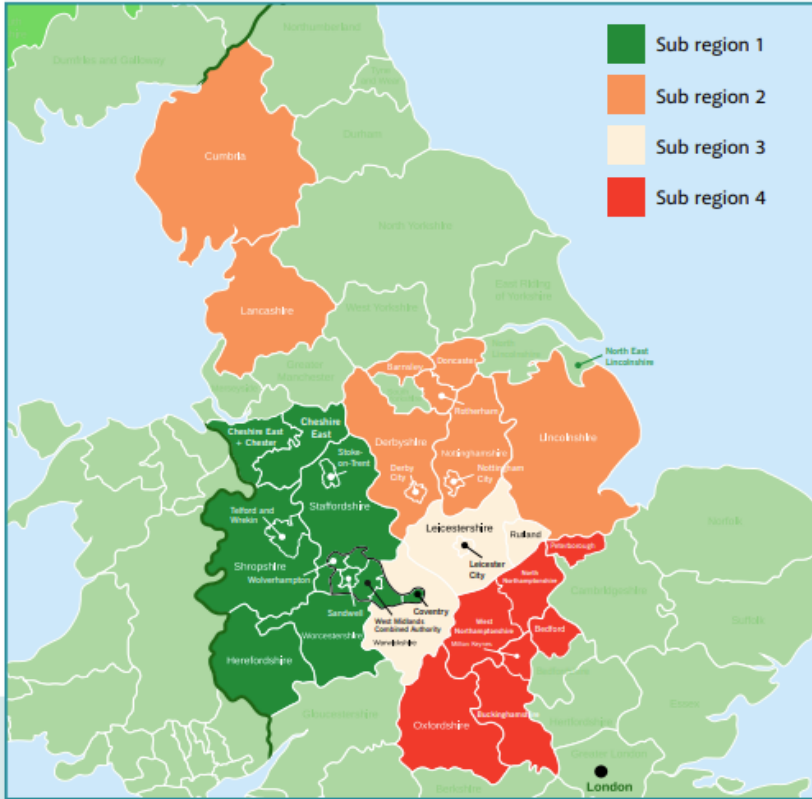


PSP4 began in August 2023



Services required for the execution of the design and supervision of highway, civil and municipal engineering works





Suppliers - Lot 1

| | | |
|-----------------|-------|-----|
| Amey Consulting | AECOM | WSP |
|-----------------|-------|-----|

Any region direct award:

| |
|-----------------|
| Amey Consulting |
|-----------------|

Regional direct award

| | |
|-------------------|-----------------|
| Sub regions 1 & 2 | Amey Consulting |
| Sub regions 3 & 4 | AECOM |

Mini-competitions:

| | | |
|-----------------|-------|-----|
| Amey Consulting | AECOM | WSP |
|-----------------|-------|-----|

Suppliers - Lot 2

| | |
|----------------|-----------|
| Waterman Aspen | Matchtech |
|----------------|-----------|

Suppliers were ranked based on their total tender score for the region, which included any regional modifiers. Amey Consulting achieved the top ranking for Lot 1, and Waterman Aspen for Lot 2.

PSP 4

Selection Route

► **Direct call-off**

- 1) direct award based on the overall ranking of *Suppliers* on the basis of their overall tender score (quality and price combined);
- 2) direct award based on the *Client's* own price / quality weightings, as applied to the framework tender scores;
- 3) direct award based on the unit Price for a specific job role;

► **Mini-competition**

Main Contracts

PSC 4th Edition (NEC4) 2017 - (>£250k)

- Option Clauses - Options A (Lump Sum), C (Target Cost) or E (Time-charge)
- Standard Secondary Option Clauses
 - X1,X2, [X4], [X5], [X7], [X8], X9, X10,X11, X18, Y(UK)2 and Y(UK)3
- Z Clauses
 - Z1, Z2, Z3,Z4,Z5,Z6,Z7,Z8,Z9, Z10, Z11, Z12

PSSC 4th Edition (NEC4) 2017 Short - (<£250k)

Options:

- Time-charge
- Lump Sum
- Re-measure (**New**)

Lot 2

Lot 2 - Temporary Professional Staff & Secondments

Quotation Procedure

- 3.1A The *service* is to be carried out on a time charge basis and the *Supplier's* MHA+ PSP4 Consultancy Rates for its own people and people provided by a subcontractor apply.
- 3.1B The Supplier provides a quotation based on the number of hours specified by the *Client* for the people specified and MHA+ PSP4 Consultancy Rates submitted in the *quotation information*, factoring any inflationary adjustments required and any discounts to be offered as per 1.10.
- 3.2 The Supplier provides with that quotation a CV for each individual proposed to demonstrate their capability and the appropriateness of the MHA+ PSP4 Consultancy Rates being applied.

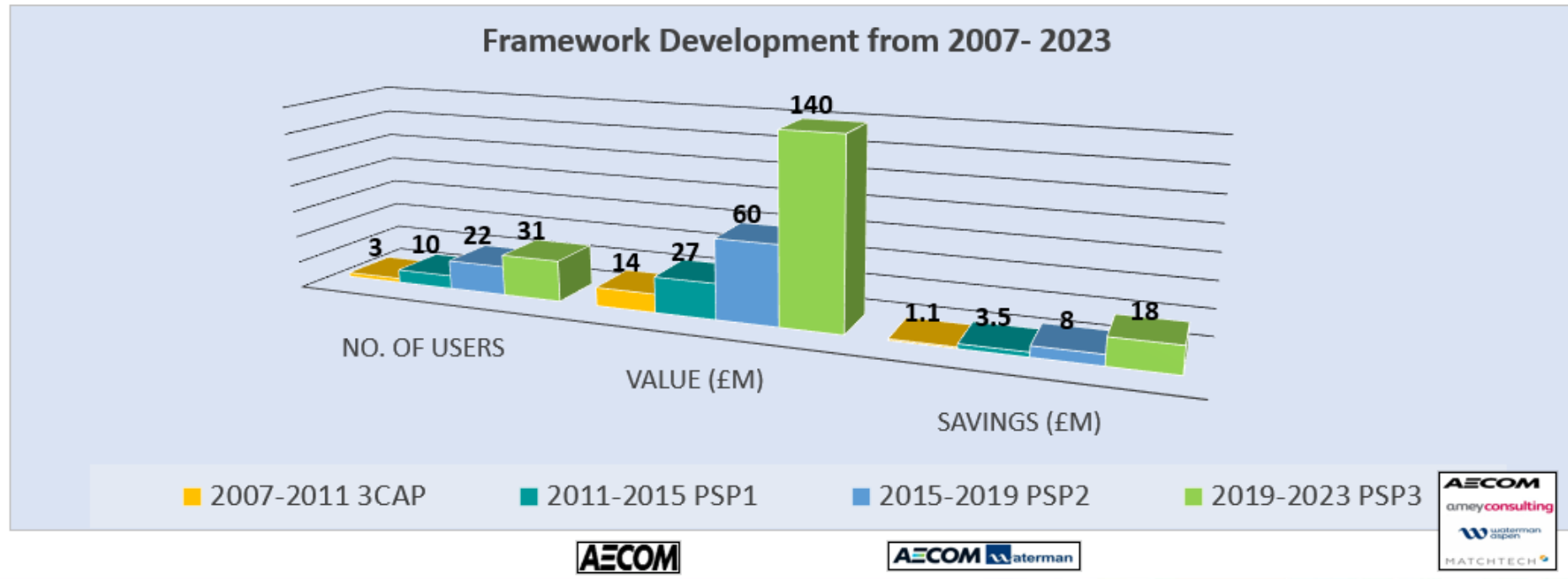
More information available
<https://www.mhaplus.org.uk/work-streams/professional-services/psp-4-commissioning-manual/>
Annex C Quotation Procedure

Each Lot will have an annual rate increase on rate cards, this occurs in August/September and the price adjustment will depend on the July indices for **HTMI Price Adjustment**

BCIS®

WC10/ 3 Professional Services #1763
WC10/ 3 Professional Services

PSP Savings



We started developing the professional services framework over 20 years ago.

Starting when Nottinghamshire and Leicestershire got together with Derbyshire in 2004 to develop The Three Counties Alliance partnership (3CAP) with a professional services framework 2007-2011.

Each generation of framework has attracted more users.

▶ Suppliers

Flexible secondments that keep projects moving

A trusted partner since the 2007, 3 Counties Alliance Partnership

Flexible and reliable support to help with peaks in workload, project delivery, and access to specialist skills in three steps...

Focus on quality people with the right cultural and technical fit

Respond fast and at pace when things change quickly

Provide ongoing support to you and the secondee on your project

Whether you have current needs, future plans, or simply would like to have a conversation about support, we'd be more than happy to help.



Vince Mandeir

Divisional Director

MHA+ PSP4 Framework
Director

A partner, not just a provider

We understand the challenges and pressures

Long-term relationships with confidence

We want to help you deliver success

View the latest
MHA+
Newsletter



About us

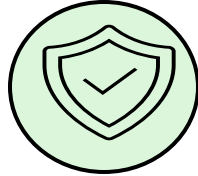
Matchtech. LOT 2 Supplier. Highways and Transportation Specialist Recruiter

Sam White – MHA Framework Director
01489 898 241



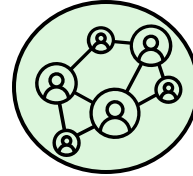
Purpose built team

Sam White
Mike Carter
Lewis Harrison
Callum Laycock
Arty Kerton
Ethan Robb
Charlie Bell
Richard Bennett
Josh Denton



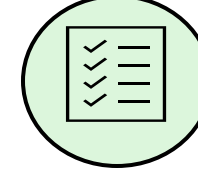
Direct Award

You can direct award us based on unit price for a specific job role.



Database

- 1.2 million candidates
- 14,000 Highways
- 1,975 Transportation
- 300 Traffic Signals
- 1,808 Traffic Eng
- 1,856 Structures
 - 1,796 PM's
- 1,709 Site Supervisors



Recruitment tools to help you

- Database
- RPS LinkedIn
- Source breaker
- Job Boards
- CV library
- Job Fairs
- 120K website hits p/m



Extras

- Niche specialist consultants.
- Contractor Events
- Market insights
- Salary Bench marking
- Social Value – Plant a tree for every placement.

Stats at a glance...

MHA@matchtech.com

40

years' heritage

370+

Total Staff

25

Highways & Transport specialists

9

MHA+ Account managers

450+

MHA+ placements Since PSP3

101

Active placements

8.4

Supplier Score

8.5

Secondee Score



Performance ▶ management

Performance Management



KPIS ARE COLLECTED



REPORTED AT ALL BOARD
MEETINGS



SUPPLIERS AUDITED
THROUGHOUT CONTRACT
LIFECYCLE

Benefits of the Framework



- ▶ Faster route to procurement
- ▶ Knowledge sharing
- ▶ Access to technical experts through our Secondment/temporary staff routes
- ▶ Collaboration across PSP and MSF
- ▶ MHA+ already meet new Procurement Regs

PSP4 will operate under the 2015 procurement regulations until the frameworks are re-tendered

Driving Collaboration



MHA 

Midlands Highway Alliance Plus

Karen Notman
BEng(Hons) CEng MICE
Midlands Highway Alliance
Plus (MHA+) Manager

Tel: 0116 305 2412 Mobile: 0794 6325479
Email: karen.notman@leics.gov.uk



MHA 

Midlands Highway Alliance Plus

Lucy Cox
PSP 4 Framework Manager
Lots 1 and 2

Mobile: 0116 305 1331
Email: lucy.cox@leics.gov.uk

For more information on MHA+
and our PSP 4 framework
www.mhplus.org.uk

Lot 1



Amey Consulting

Chris Barker MSc IEng FIHE
Project Director MHA+ PSP 4
Framework Manager

Mobile: 07808 397243
Email: christopher.barker@amey.co.uk



AECOM

Sarah Guest MEng CEng FICE
MHA+ PSP 4 Framework
Manager. Regional Director,
Surface Transportation, Aviation
and Ports, UK&I

Mobile: 07747 008640
Email: sarah.guest@aecom.com



WSP

Phillip Santos BEng (Hons.)
MAPM MCIHT FIHE
Highways Group Manager

Tel: 0121 407 6609 Mobile: 07919 698 504
Email: philip.santos@wsp.com

Lot 2



**waterman
aspén**

Teresa Hylton FIHE CMgr
MCMi AICW
Regional Director, MHA+ PSP 4
Framework Manager

Mobile: 07884 653256
Email: teresa.hylton@watermanaspén.co.uk



MATCHTECH 

Sam White BSc (Hons)
MIRP CertRP
Director
Technical Public Sector

Tel: 01489 898 241 Mobile: 07732 233 144
Email: sam.white@matchtech.com

PSP 4 Framework Managers

Thank you



For more information please go to
<https://www.mhaplus.org.uk/>