

Update

The new PSP 4 framework is due to commence on **28 August 2023** and lasts for up to eight years. We are undertaking a mobilisation exercise to be ready.

Our new Professional Services Partnership Framework (PSP 4) are as follows:

Lot 1 (Consultancy Services) – Amey OW Ltd, AECOM Ltd and WSP Ltd.

Lot 2 (Temporary and Seconded Professional Staff) - Waterman Aspen and Matchtech Group UK Ltd.

The new framework has additional supplier selection options and improved performance management to earlier frameworks so please get involved during the mobilisation period to ensure that you are aware of the changes and able to take full advantage of the new framework at the end of August.

LOT 1 Selection Procedures - Consultancy Services

There are six possible procedures the *Client* may use to award specific Orders:

- 1) direct award based on the overall ranking of Suppliers on the basis of their overall tender score (i.e. Quality and Price), prior to regional modifiers being applied to that score. **Amey was ranked the top supplier overall.**
- 2) regional direct award based on the ranking of Suppliers on the basis of their overall tender score for the Region in which the Client is based, including any regional modifiers to that score. **Amey were ranked top for Regions 1 & 2 and Aecom were ranked top for Regions 3 & 4.** [MHA+ Map](#)
- 3) direct award based on the Client's own price / quality weightings, as applied to the framework tender scores. **This can vary between Aecom who were ranked top for quality and Amey who were ranked top for price.**
- 4) direct award based on any of selection options 1-3, incorporating any Price discounts offered for delivery using Offshore Resources where this is offered by the Supplier and the Client permits delivery via these resources.
- 5) direct award based on any of options 1-4, and incorporating consideration of the ongoing performance of the Supplier.
- 6) mini competition involving all qualified *Suppliers*. **Amey, Aecom and WSP.**

LOT 2 Selection Procedures – Secondments

There are five possible procedures the *Client* may use to award specific Orders:

- 1) direct award based on the overall ranking of *Suppliers* on the basis of their overall tender score (quality and price combined); **Waterman Aspen was ranked top overall.**
- 2) direct award based on the *Client's* own price / quality weightings, as applied to the framework tender scores; **This can vary between Waterman Aspen who were ranked top for quality and Matchtech who were ranked top for price.**
- 3) direct award based on the unit Price for a specific job role

- 0) direct award based on any of selection options 1-3, and incorporating consideration of the ongoing performance of the *Supplier*.
- 1) mini-competition **Waterman Aspen and Matchtech**.

It is for the *Client* to decide the procedure used, selecting the option that they determine will provide the most economically advantageous tender (MEAT) for their requirements.

Lot 2 Quotation Process

Where an acceptable candidate has not been provided to the *Client* within 7 calendar days, the *Client* may, on the next working day following, provide the details of the requirement to the alternative framework *Supplier*, who shall be able to provide a quotation for the requirement.

At the point at which the alternative *Supplier* is invited to provide a quotation, the process shall follow the Lot 2 mini-competition process, with the evaluation weightings defaulting to 50% Quality / 50% Price and a period set aside for the mini-competition specified by the *Client*.

Contact [Karen Notman](#) or [Julia May](#).